

**JOSEPH M. HAYES**  
Public Policy Institute of California  
500 Washington Street, Suite 600  
San Francisco, CA 94111  
(415) 291-4438  
hayes@ppic.org

last updated: June 28<sup>th</sup>, 2018

## **EDUCATION**

M.S., Agricultural Economics, **University of Wisconsin-Madison**, May 1995  
*Thesis: "Tenure Security, Investment, and Productivity in Gambian Agriculture: A Generalized Probit Analysis"*  
A.B., Development Studies, **University of California, Berkeley**, December 1991

## **PROFESSIONAL EXPERIENCE**

Research Associate, **Public Policy Institute of California**, 2001 – present  
Senior Consultant, **Quantum Consulting**, 1998 – 2001  
Volunteer, **United States Peace Corps**, 1995 – 1997  
Research Assistant, **Land Tenure Center, University of Wisconsin-Madison**, 1993 – 1995  
Research Assistant, **Wisconsin Milk Marketing Board**, 1992 – 1993

## **PAPERS AND PUBLICATIONS**

"Californians and the 2020 Census," with Sarah Bohn and Tess Thorman, Public Policy Institute of California, *Just the Facts*, March 2018.

"California's Changing Parole Population," with Justin Goss, Public Policy Institute of California, *Just the Facts*, February 2018.

"California's Changing Prison Population," with Justin Goss, Public Policy Institute of California, *Just the Facts*, February 2018.

"Undocumented Immigrants in California," with Laura E. Hill, Public Policy Institute of California, *Just the Facts*, March 2017.

"Immigrants in California," with Laura E. Hill, Public Policy Institute of California, *Just the Facts*, January 2017.

"Law Enforcement Staffing in California," with Brandon Martin and Magnus Lofstrom, Public Policy Institute of California, *Just the Facts*, August 2016.

*Health Coverage and Care for Undocumented Immigrants*, with Shannon McConville, Laura Hill, and Iwunze Ugo, Public Policy Institute of California, November 2015.

*Juvenile Justice in California*, with Sonya Tafoya, Public Policy Institute of California, May 2014.

*Reclassification of English Learner Students in California*, with Laura E. Hill and Margaret Weston, Public Policy Institute of California, January 2014.

*California's Future: Corrections*, with Ryken Grattet, Public Policy Institute of California, January 2014.

*Funding Public Safety Realignment*, with Mia Bird, Public Policy Institute of California, November 2013.

“Wage and Mobility Effects of Legalization: Evidence from the New Immigrant Survey,” with Magnus Lofstrom and Laura E. Hill, *Journal of Regional Science*, Vol. 53, No. 1, October 2012.

“H-1Bs: How Do They Stack Up to US Born Workers?” with Magnus Lofstrom. Institute for the Study of Labor (IZA) Discussion Paper No. 6259, December 2011. Available at: <http://ftp.iza.org/dp6259.pdf>

“How Would Selecting for Skill Change Flows of Immigrants to the United States? A Simulation of Three Merit-based Point Systems,” with Laura E. Hill. *Review of Economics of the Household*, Vol. 9, No. 1, March, 2011. Available at: <http://link.springer.com/article/10.1007/s11150-010-9097-y>

“Did Employer Sanctions Lose Their Bite? Labor Market Effects of Immigrant Legalization,” with Magnus Lofstrom and Laura E. Hill. Institute for the Study of Labor (IZA) Discussion Paper No. 4972, May 2010. Available at: <http://ftp.iza.org/dp4972.pdf>

*Immigrant Legalization: Assessing Labor Market Effects*, with Laura E. Hill and Magnus Lofstrom. Public Policy Institute of California, April 2010.

“Immigrant Admissions: Family vs. Skills,” *Just the Facts*, Public Policy Institute of California, December 2008.

“Immigrant Pathways to Legal Permanent Residence: Now and Under a Merit-Based System,” with Laura E. Hill. *California Counts*, Vol. 9, No. 4, Public Policy Institute of California, June 2008.

*The Inland Empire in 2015*, with Hans P. Johnson and Deborah Reed. Public Policy Institute of California, 2008.

*Out-of-School Immigrant Youth*, with Laura E. Hill. Public Policy Institute of California, 2007.

“Who’s In Prison? The Changing Demographics of Incarceration,” with Amanda Bailey. *California Counts*, Vol. 8, No. 1, Public Policy Institute of California, August 2006.

“The Demographics of Mortality in California,” with Hans P. Johnson. *California Counts*, Vol. 5, No. 4, Public Policy Institute of California, May 2004.

*The Central Valley at a Crossroads: Migration and Its Implications*, with Hans P. Johnson. Public Policy Institute of California, 2004.

“California's Newest Immigrants,” with Laura E. Hill. *California Counts*, Vol. 5, No. 2, Public Policy Institute of California, November 2003.

“California's Newest Neighborhoods,” with Hans P. Johnson. *California Counts*, Vol. 5, No. 1, Public Policy Institute of California, August 2003.

“Tenure Security, Investment and Productivity in Gambian Agriculture: A Generalized Probit Analysis,” with Michael Roth and Lydia Zepeda. *American Journal of Agricultural Economics*, Vol. 79, No. 2, May 1997.

“Agrarian Change from Within and Without: Semiproletarianization among the Quechua and Aymara Peoples in Southern Peru and Northern Bolivia,” *Berkeley Journal of International Studies*, Vol. 1, Spring 1992.

“China Spring,” *California Monthly*, Vol. 100, No. 1, September 1989.

#### **PRESENTATIONS:**

“Immigrant Legalization: Assessing Labor Market Effects”  
PPIC Sponsored Briefing (Sacramento, CA), April 2010

“What are the Labor Market Effects of Immigrant Legalization?”  
Western Economic Association International Annual Conference (Vancouver, BC),  
July 2009

“Why Will Who Come to the Valley?”  
Great Valley Center Conference: “2020 Foresight: A View of the Great Valley in a Decade”  
(Sacramento, CA), May 2009

“The Inland Empire in 2015”:  
Report release: invited civic, business, and nonprofit leaders (Fontana, CA), April 2008  
Riverside County Water Symposium (Cabazon, CA), May 2008  
City of Riverside: Mayor’s Workforce Advisory Panel (Riverside, CA), May 2008  
Inland Empire Economic Partnership Board Meeting (Ontario, CA), June 2008  
Greater Riverside Chambers of Commerce (Riverside, CA), August 2008  
Hesperia Chamber of Commerce (Hesperia, CA), August 2008  
Inland Empire Hispanic Leadership Council (San Bernardino, CA), August 2008  
Greater Riverside Hispanic Chamber of Commerce (Riverside, CA), October 2008  
Riverside PICK Group (Riverside, CA), October 2008  
High Desert Hispanic Chamber of Commerce (Hesperia, CA), October 2009

“Immigrants’ Pathways to Legal Permanent Residence: Now and under the Proposed Points System”  
Poster presented at the meetings of the Population Association of America (New Orleans, LA), April 2008

- “California’s Changing Demographics: A Study in Diversity”  
California Arts Council Futures Conference (Sacramento, CA), March 2008
- “The Demographics of California and its Central Valley”  
Gifford Center for Population Studies/Center for the Study of Regional Change:  
Network Convening (Davis, CA), February 2008
- “California’s Central Valley”  
Great Valley Center IDEAL Fellowship Seminar (Modesto, CA), January 2008
- “California Demography: A Study in Diversity”  
California Coalition for Rural Housing Summit (Asilomar, CA), October 2007
- “Demography and Policy in California”  
CSU Sacramento Center for California Studies: Senate and Executive Fellows  
Programs Orientation (Sacramento, CA), October 2005 and 2007
- “The Demographics of California and the U.S.”  
USC Annenberg Institute for Justice and Journalism: Racial Justice Fellowship  
Conference (Los Angeles, CA), January 2007
- “California Demography: A Study in Diversity”  
California Department of Mental Health Cultural Competence Training (Sacramento,  
CA), January 2007
- “Is the Opportunity Cost Model Overstated? The Role of Biological and Social Constraints in  
Fertility Intentions and Outcomes”  
Poster presented at the meetings of the Population Association of America (Los  
Angeles, CA), March 2006
- “The Changing Composition of California’s Prison Population”  
Poster presented at the meetings of the Population Association of America (Los  
Angeles, CA), March 2006
- “Demographic Trends and Population Characteristics of California’s Central Valley”  
California Partnership for the San Joaquin Valley: Board Meeting (Stockton, CA),  
September 2005
- “California Children’s First 5 Years”  
First 5 California Commission Meeting (Hollywood, CA), May 2005
- “California Demography: A Study in Diversity”  
California Board of Behavioral Sciences (Sacramento, CA), May 2005
- “Mortality Differences by Race, Ethnicity, and Nativity: Estimates from California”  
Poster presented at the meetings of the Population Association of America  
(Philadelphia, PA), March 2005

“Children 0-3 Living in Immigrant Families in the United States”

Zero to Three National Training Institute (Sacramento, CA), December 2004

“California’s Newest Immigrants”

Population Association of America Annual Meeting (Boston, MA), March 2004

**WORKING LANGUAGES:** English (native speaker), Spanish (fluent), Mandarin (conversational), Quechua (near-dormant)